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## Independent Professionals:Tell Us What You Want

Fill out the form at 1099.com/survey on our webzine or fax it to us at 617-535-5005. Thanks!

## What topics would you most like to see us cover?

Finding work:

- Finding clients by networking:tips and techniques

How much time should you spend marketing yourself?
Finding work using the Internet
Do you need a personal website? If so, how do you get one?

## Retirement planning:

Beyond IRAs and Keoghs
Where to put your assets (stocks, funds, etc.)
Are you saving enough? How to calculate what you'll need.
Insurance:

- Health insurance: Who needs it? How to get it.

Professional liability insurance: Who needs it? How to get it.
Tech for IPs:
Latest gizmos (Web/cell-phone links, etc.)

- Advances in teleconferencing
- Business travel tips for IPs

Are you charging enough? How much can you raise your rates?
The tired IP - when to take a vacation; when to say no to work.
Other:

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